

Liquid Nitrogen Services for Bionow Premium Members

About BOC

BOC has a series of major production and distribution centres across the UK and Ireland. It provides products and services for the populations of both countries. We provide customers with a local service but one that has the support of a major national and international business, with all the customer benefits that brings.

BOC is a member of The Linde Group.

The Linde Group is a world leading gases and engineering company with almost 50,000 employees working in around 100 countries worldwide. In the 2009 financial year it achieved sales of EUR 11.2 billion.

The strategy of The Linde Group is geared towards sustainable earnings-based growth and focuses on the expansion of its international business with forward-looking products and services.

Linde acts responsibly towards its shareholders, business partners, employees, society and the environment - in every one of its business areas, regions and locations across the globe. Linde is committed to technologies and products that unite the goals of customer value and sustainable development.

Bionow Premium Members offer

We Offer:

- Discounted liquid nitrogen prices
- Reduced delivery charges
- Rent or buy liquid nitrogen vessels at discounted rates
- On site maintenance of vessels
- Cryogenic hoses
- Cryogenic Safety products
- Gas monitoring
- Site Planning and Installation
- Training

Want to find out more?

To find out more about Liquid Nitrogen Services from BOC please contact **Brian Pickering** on 07774 448481 or email Brian.Pickering@boc.com Brian will be happy to discuss your requirements and answer any questions, or arrange a meeting at a convenient time to yourselves.

If you are already a subscribing Bionow Premium Member, remember to mention the code **BIONOW PREMIUM** when you contact Brian.

Alternatively for more information about Bionow or to request a cost benefit analysis please contact **Diane Cresswell** at Bionow on 07766 991932 or diane.cresswell@bionow.co.uk

Liquid Nitrogen Services for Bionow Premium Members

Liquid Gas Delivery Service

Cryospeed is the UK and Ireland's most reliable and flexible supplier of mini-bulk liquid gases.

Our supply security and expert customer service are second-to-none.

The products

Cryospeed delivers liquid nitrogen, argon, oxygen and carbon dioxide.

By delivering products as a liquid, larger gas users can move away from multiple cylinders to a single cryogenic vessel.

Cryospeed is also suitable for customers who need to use the product in its liquid state for cooling purposes.

The Cryospeed advantage

Delivered by the largest mini-bulk fleet in the UK and Ireland, Cryospeed can be found in more places, more often than any other supplier.

This gives us unrivalled flexibility to accommodate to our customers' needs as well as delivering true supply security.

Our Cryospeed operators are dedicated to providing an unrivalled level of service and will deliver your product without assistance.

Each customer can have their operator's personal contact number: a truly personal and local service, from the UK's largest supplier.

Delivery patterns

Most customers never need to place orders.

Our operators are expert in understanding customer demand patterns, monitoring use and adapting to changing requirements, so they'll look at your demand and schedule regular deliveries to ensure supply security.

If the unexpected does happen, Cryospeed has the flexibility to accommodate additional or emergency requirements.

Storing cryogenic gases

Gases are delivered into vacuum-insulated vessels.

BOC has a range of vessels in various sizes and pressures which are available to rent or buy.

Rental gives the flexibility to change sizes in the future and also means that BOC take care of the maintenance and regulatory requirements.

Customers who own their vessels need to comply with the Pressure Systems Regulations.

If required, the Cryospeed Operator can take on this responsibility as part of our Cryocare service package.