

As the volume of members using Chamber Plus increases, so does the collective buying power.



Call now to book your free business analysis

0845 602 9469

www.chamberplus.co.uk

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Chamber Plus e-procurement

We aim to see the savings increase dramatically this year, with the additional development of Chamber Plus e-procurement which offers members a free online e-procurement purchase to pay platform to access catalogues of over 30,000 products for

- Building merchant materials for construction,
- Fleet and associated services such as leasing, roadside breakdown cover and vehicle maintenance
- Office supplies, furniture and IT equipment.

Chamber Plus e-procurement works through collaborative procurement - something that the public sector has been benefitting from for years, now Chamber Plus is bringing this to our members for both public and private sectors.

Chamber Plus e-trade

Chamber Plus e-trade is our new online marketplace which offers members a virtual shop front to trade with over 5,500 businesses and nearly half a million employees in Greater Manchester alone. Upload your business profile for free at www.chamberplus.co.uk and start trading and saving today!



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Chamber

Trade, save, grow

Chamber Plus
has saved over
£1,000,000 by reducing
member's overheads by
an average of 18%

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What is Chamber Plus?

Chamber Plus is a FREE Service to all Chamber Members

This FREE service from Greater Manchester Chamber of Commerce brings members significant cost savings on their indirect business costs through best practice procurement and supply chain expertise.

This valuable member service includes expert support and a full analysis of your current spend on all indirect costs such as business rates, telecoms & utilities, internet, stationery & postage, fuel, work-wear, waste, print & design and more. We then use collective purchasing power with our pre-approved list of leading suppliers to negotiate better prices for you and save you money - allowing you to focus on your core business, while enjoying the benefits of controlled streamlined processes. **Chamber Plus** generates revenue from the suppliers enabling the service to members to remain Free.

The Savings Speak for Themselves

An initial pilot of 15 local businesses generated cost savings of over £47,000 by re-negotiating prices with suppliers and using the collective buying power of the group. See how the savings stacked up!

Pilot Findings

Category	Spend	Savings	Savings
Landline Phones	£43,702	£8,507	19.5%
Mobile Phones	£2,966	£885	29.9%
Broadband	£3,850	£1,025	26.6%
Stationery	£85,318	£17,358	20.3%
Fuel	£196,463	£7,769	4.0%
Work Wear	£28,615	£2,960	10.0%
Printing	£14,304	£1,430	10.0%
Waste Management	£24,349	£3,761	15.4%
Car Leasing	£12,844	£1,399	10.9%
Utilities	£11,354	£2,002	17.6%

Telecoms
Save upto 60%
on call charges

Stationery
Guaranteed next
day delivery or
yours for free

Quality as Standard

Chamber Plus appoints suppliers on the basis of geographical fit, quality of product/service, additional member benefits and cost - and we carry out regular compliance reviews to ensure these are maintained. Our suppliers are committed to working to continuous improvement methodologies to provide ongoing value for Chamber members.

We continuously monitor rates and renegotiate for members. As more members use the service, the collective buying power increases - along with the savings.

Chamber Plus Benefits

Chamber Plus brings value to your business whatever the size, industry or location. Whether a start-up or established business, Chamber members will see the following benefits:

- Significant cost savings on products and services through our collective purchasing power
- Valuable Management Information on spend and cost savings
- Supplier reviews on a regular basis to ensure quality and compliance
- An on going negotiations process to bring further cost savings to Chamber members.

Potential Areas of Cost Saving

Telecoms

Chamber Plus has partnered with an award winning Telecoms partner, providing quality products and cost savings while delivering a high standard of service to our members. As an independent provider you will have a choice of supplier including BT with reassurance of quality but with the added benefit of discounted rates. All transfers are professionally managed to ensure smooth stress free implementations with excellent customer aftercare service.

Merchants Services

Save up to 80% on existing merchant processing costs with our competitive rates and waived charges. We have negotiated significant reductions across all areas of the pricing matrix and provide the latest terminal technology. There is no need to change your business banking arrangements, no expensive set up fees and no minimum monthly service charge.

Office Supplies

With a choice of ordering methods we can fit your business requirements and can deliver our promise of a quality service day in and day out. Your dedicated account manager will stay in close contact with each member ensuring that we not only deliver the service we promise, but that we continue to develop an understanding of your changing business needs. Being a Chamber Member will get you preferential rates without compromising on service.

Premises

Whether you are a new business looking for your first premises, looking to expand your existing business, or want to relocate, we can put you in touch with the right people to give you the information you need.

Post

Reduced rates on franking machines and consumables and save time and money by sending mail from your desktop. Chamber plus suppliers will Print, fold and frank your mail for less than the cost of a second class stamp.

Business Insurance

As part of our commitment to local businesses you have access to discounts on all business insurance, simply by being a member. We will provide a free risk analysis of your cover to ensure you are sufficiently covered giving you much needed piece of mind.

Business Rates & Rents

Are you paying too much for Business Rates? Do you need help to renegotiate your rent? Too often business owners do not understand the rating system and simply pay the bill without querying it. **Chamber Plus** has the expertise to review your current charges and can advise if the rateable value appears to be too high and take all necessary steps to obtain a reduction including representation at the Valuation Tribunal. Chamber Plus can also advise on all other aspects of business rates including mergers, empty rates and reliefs.

Fuel

Save up to 5 pence per litre. **Chamber Plus** is working with one of the largest independent brokers in the UK. Our broad portfolio includes fuel cards accepted by major branded service stations, including: BP, Esso, Keyfuels, Diesel Direct, Morrisons, Moto, ReD, Shell, Somerfield and Texaco.

Car Leasing

Chamber Plus can assist in vehicle sourcing and financing. All you need to know about financing your next vehicle(s) and saving money for your business. Supplying Cars and light Commercial vehicles to businesses and individuals throughout the UK with our independent advice, competitive pricing and time saving advice. Support on making the right decision for your business based on the latest vehicle legislation, emissions and taxable benefits.

Courier and Logistics

Chamber Plus provide members with a unique service that will deliver shipping needs in the most cost effective way. Our partner has grouped together hundreds of UK businesses which enables them to negotiate preferential rates with carriers such as DHL, TNT, FedEx, and others. Together with discounted rates for Chamber members, there is an opportunity for significant cost savings for your business. We specialise in Air Express shipments to Europe and the rest of the World and offer special rate pricing on all types of domestic deliveries, Europe by road, air and sea freight, import and export.

Fuel
Save up to 5p
per litre

Rates
Chamber Plus
has saved £100,000
on business rates
this year

Utilities

Chamber Plus' broker is working with every major gas and electricity supplier to ensure our members get the most competitive contracts in the market. With the price of Oil, Coal, Gas, CO2 and currency markets constantly changing, timing your procurement is more crucial than ever. Chamber Plus will explore different lengths and types of contract and present our recommendations to you. This process is a free service that also reminds you of renewal dates to ensure that notices are served and any transfers are seamless.

Waste Management

An area very often forgotten in looking at costs. So what can we do for you? We gather and sort the items that businesses throw away, recover anything that can be recycled, treat wastes to extract any value, safely dispose of anything that is left over. We are capable of dealing with solid and liquid wastes of all types including hazardous or special wastes and we are backed up by our own fleet of over 600 specialised vehicles. There are 241 operational sites across the UK including 24 landfill sites and 18 Material Recycling Facilities.

Food

Chamber Plus' broker has over £120 million of collective purchasing power in food and beverages. Whether you are a pub, restaurant, nursing home, work canteen or school, you can save upto 30% while ensuring quality and standards are maintained.

Water

Chamber Plus has already found huge water savings ranging from £500 -£20,000 in rebates. If you spend over £2000 pa we can use comprehensive bill auditing and water consumption reduction Technologies to ensure your potential savings are maximised.

Energy
Free Energy
audits

Web
Free Website audit &
recommendations

"I am a new business and through my Chamber membership I used the services of **Chamber Plus**. They saved me over 30% on my phone bill, which I can now spend in other areas of the business. They also implemented a new wireless broadband."

Independent Workwear Ltd

"Savings on our landlines and broadband have been significant, we didn't notice the transition from our old supplier and our bills are easier to understand."

Fireproof Engineering

"**Chamber Plus** carried out analysis on all of our overheads and found significant savings tin telecoms, stationery, post and fuel. Surprisingly they also managed to reduce card payment services by a further 15% without any disruption to our operations."

Academy Group

"We have been delighted with the service we have received from **Chamber Plus**. Chris Stern has obtained reductions on 6 of our properties with financial savings in excess of £18,000."

Louise Meanwell-Lang, Financial Director Jobwise PLC

"Through work conducted by **Chamber Plus** we made over £3,800 a year savings on post. The savings were clearly demonstrated and implemented effectively and efficiently with no loss of service levels."

Neil Smith, MD, Kinetic

"We have saved over £3000 on food costs as well as a reduction in waste and energy. The process was simple allowing me to focus on our core business, a real value add to our membership."

Anthony Mahmud, Pesto Resta

"Age Concern Oldham has saved over 47% on IT support through **Chamber Plus**. As a charity, this saving has been utilized elsewhere in the organisation to benefit the older people we aim to help."

Lindsay Pateman, Office Manager, Age Concern Oldham